

SBBA Annual Budget Meeting

Saturday, January 27, 2018

Columbus, GA

Welcome: Michael Candler, President 8:20 am

Invocation: Alvin Stinson

New Members Present: Rob Singleton- Genetix Cattle Plus

Roll Call for Board Members & attendance of General Membership: 6 out of 12 board members present. 23 Gen. Membership

Board of Directors Meeting, held Jan. 26, 2018 minutes were read by Maranda Lowery/Sec. Corrections were made & noted & will be corrected and approved.

Andrew Conley questioned Line 5 of yesterday's schedule, concerning the Bull Sale. Michael Candler noted that the Board had met via phone call after the Okeechobee meeting on 8/19/18. Maranda Lowery/Sec. was not present on the phone call, and no minutes were recorded. Mr. Miller questioned reviewing the phone call, recreate it? Conley asked as a non-profit organization can board members meet without minutes being taken and provided to the membership. Michael Candler noted that the meeting was a 4-3 vote. 4 against/3 for. Alvin Stinson- mentioned that after yesterday's meeting that he would like to move forward.

Garrett Thomas- commented that he had traveled in to the meeting for an understanding that Sales Management would be discussed, proposals given. A board meeting was held, without the general membership having knowledge, and in his opinion that is not the best way for the SBBA to move forward. Minutes from the Okeechobee Meeting about the Sales Management were read by Andrew Conley (they are posted on website). Doug Williams expressed frustration that a proposal would be allowed considering the years and dedication he has contributed to the SBBA. Evon Crooks noted that Doug Williams has been dedicated to the SBBA over the years. He stated that on the phone call there were 7 board members on the phone call. The motion that was voted on was "Should we consider the replacement of the current sales manager". He addressed that the Sales Manager would be for the Sept 2018 sale. The question was asked, what is in the best interest of the SBBA. Mr. Miller stated that no one has a problem with Doug, but that the transparency of the board meetings to the general membership needs to be met. Roger Greuel stated that he remembers voting on a Sales Manager for the opportunity for others to propose a plan as sales manager, not for the removal of Doug Williams as sales manager. Roger Greuel also stated that the SBBA covers a very large area, and that he believes that adding additional sales would be in the best interest of our organization & SBBA members. Nic Cornellson stated that there is no clear direction of the SBBA and we need to abide to the by-laws, and give the general membership a voice. We as the SBBA will eventually lose participants. Chris Heptinstall stated that voting as a board at today's meeting would be in the best interest of the SBBA.

Roger Greuel stated this was the motion that was voted on the phone call. "All interested sale managers shall provide their proposals for all future SBBA sponsored cattle sales to the SBBA board at each January business meeting and be voted on at that time. Vote was 4-yes, 3-no, 1 abstains.

Evon Crooks –we should look at a broader way to market our cattle, not just a sales manager change.

Maranda Lowery noted that several motions had been expressed, more than 1 year at a time, etc. She needed a motion that was definitive to note and record.

Roger Greuel motioned "All interested sale managers shall provide their proposals for all future SBBA sponsored cattle sales to the SBBA board at the January business meeting, every three years and be voted on at that time." Michael Candler Seconded. Doug Williams, Andrew Conley, and Garrett Thomas was asked to leave the meeting. Tom Hayford noted that we were in a General

Membership meeting and needed to move to a board meeting to vote. Michael Candler asked was there any other input from the general membership. Chris Heptinstall suggested that the board go into a Executive Session.

EXECUTIVE SESSION

Michael Candler- Motioned to call an Executive Meeting. Roger Greuel seconded. Motion Carried.

Maranda Lowery read motion from notes- All interested sale managers shall provide their proposals for all future SBBA sponsored cattle sales to the SBBA board at the SBBA January business meeting, every three years and be voted on at that time.

Discussion among board members- Evon Crooks – a written proposal should be provided to the board members prior to the meeting to give time to be prepared in order to ask educated questions. Doug Cheney asked are we opening up the proposals to be offered to anyone who wants to be a sales manager. AMS? Managers from Texas? Evon Crooks noted that some people want to forget history. General Membership wants to be involved in decisions but is not willing to volunteer to participate when asked for help with committees, volunteer at shows etc. Chris Lowery- I understand Garrett & Andrew's frustration about the voting and meeting without minutes. We need to express that there was no malice in our actions, as a board we didn't capture what happened, and we need to take the hit on that, and express that to them. However, we as a board need to implement just that, a board meeting. That's why we are voted in as board members. Yesterday's board meeting, in my opinion was a General Membership Meeting, not a Board Meeting. That way we are organized when we meet with the General Membership and are on the same page. On this matter, I personally have no objections to hearing proposals; I am however concerned with allowing anyone in for proposals, and feel there should be some limitations. Evon Crooks mentioned that an appropriate motion needs to include a Jan. 2019 proposal. We as a board need to apologize to the General membership & to Doug Williams, Andrew Conley, & Garrett Thomas for the confusion.

Roger Greuel motioned: All interested sale managers shall provide their proposals for all future SBBA sponsored cattle sales to the SBBA board at the SBBA Board Meeting January 2019, every three years and be voted on at that time. The board requires a written proposal no less than 30 days prior to board meeting. Michael Candler Seconded. Vote was unanimous.

Michael Candler motioned that an Executive Meeting be adjourned. Evon Crooks Seconded. Motion Carried.

GENERAL MEETING RESUMES

Michael Candler apologized to membership & interested parties for the confusion today, the Okeechobee & Board meeting by phone minutes. Stated the board revised a motion and asked Maranda Lowery to read it.

Roger Greuel motioned: All interested sale managers shall provide their proposals for all future SBBA sponsored cattle sales to the SBBA board at the SBBA Board Meeting January 2019, every three years and be voted on at that time. The board requires a written proposal no less than 30 days prior to board meeting. Michael Candler Seconded. Vote was unanimous.

Alvin Stinson made a motion that the minutes be approved, as corrected. Evon Seconded.

2017 Budget

Banquet- Belinda noted she has in the past order 150 plates at \$22.00, there has been an average of 130 attend. We have had left over food each year and would like to budget for 130 attendees. That will adjust our budget to \$3,000 in 2018 for the banquet fees unless Joyce Dicks goes up in price.

Membership- Our membership dues has dropped considerably in 2017. Michael estimated us receiving 25 additional paid dues in 2018.

Fun Auction- Stay at \$4200.

Female Sale - \$2000.00 Bull Sale - \$2500.00

Website Ad Banner- \$2300 Website Banner Ads will be due when membership ads are due.

Ads- \$350 Brangus Journal Ad

Awards- \$178.47 Janet Greuel requested \$300 in funds for 2018 awards.

Booths- \$3500 (included Ag Expo, Ad Banners) Chris Heptinstall- Field Day, Signs, Flyers, Mail booth to different events

Field Day- \$500 to Field Day Sponsor increase to \$1500

Memorial - \$371.72 Flower arrangements for Bill Haymans, & Keith Daniel

NCBA- New Orleans- \$1500.00

Office Expense – QuickBooks subscription for treasurer, online version, postage expense for increased mailings. \$500.00

Website- Setup costs were more expensive, \$1500

Uniontown- Sharron McCreary paid \$1331.32 in Misc.

Membership Directory- Chris Heptinstall bid: 60 page directory \$4000.00 for layout; 1000 catalogs at \$3000.00 ; Norma –brochure for Expo. Also SBBA Membership only, \$150 ads could be pre-sell, Add budget line for directory- \$3500 Line Item added with Income: Membership Directory Ads Sold

Michael Candler motioned to approve the 2018 Budget. Chris Lowery seconded. Motion Carried

NEW OFFICERS & BOARD MEMBERS

Maranda Lowery read board nominations from previous days meeting. Michael Candler motioned that the nominations be approved. Evon Crooks seconded.

Janet Greuel nominated that a vote for secretary / treasurer and nominated Nic Cornelison as board member to replace Davy Sneed. Voting would be between Jeff Thomas & Nic Cornelison. Elect Alvin Stinson as President, Doug Cheney as Vice-President, and Re-Elect Maranda Lowery as Treasurer/Secretary. Michael Candler asked was there anymore nominations. No more nominations.

Voting results: 10 votes for Nic Cornelison, & 5 for Jeff Thomas. Alvin Stinson & Chris Lowery witnessed count.

Roger Greuel motioned to retain Maranda Lowery as Secretary/Treasurer. Alvin Stinson seconded. Motion Carried.

Evon Crooks motioned to accept Alvin Stinson as President, & Doug Cheney as Vice-President, Wayne Addison to replace Oskar Juarez, Chris Heptinstall to replace Roger Greuel, & Doug Williams to serve remainder of Johnny Vines term. Michael Candler seconded. Motion Carried.

Michael Candler next meeting will be a Board Meeting at Field Day at Blackwater Cattle Company. Next General Membership meeting will be in January 2019, location determined by Alvin Stinson.

Alvin Stinson addressed the meeting attendees and thanked them for the opportunity to serve as President of the SBBA.

Roger Greuel mentioned that displaying our website at sales, field day, on a tv that would be a great education tool for customers, & breeders.

Kim Carter asked membership list be emailed to her to help promote members to those that show at the Florida Show.

Michael Candler motioned that meeting be adjourned, Chris Lowery seconded. Motion Carried. Adjourned.

BOARD MEMBERS

(CURRENT AS OF 1/27/18)

2016 - 2019

Doug Cheney - Serving 2nd Term - Expire 2019.
Jim Wannamaker - Serving 2nd Term - Expire 2019.
Eddie Roberts - Serving 2nd Term - Expire 2019.
Richard Sox - Serving 2nd Term - Expire 2019.
Michael Candler - Serving 1st Term - Expire 2019.

2018 - 2021

Chris Lowery - Serving 2nd Term - Expire 2021.
Evon Crooks - Serving 2nd Term - Expire 2021.
Nic Cornelison - Serving 1st Term - Expire 2021.

Alvin Stinson – Serving 2nd Term - Expire 2021.
Doug Williams - Serving 1st Term - Expire 2021.
Wayne Addison - Serving 1st Term - Expire 2021.
Chris Heptinstall - Serving 1st Term -Expire 2021.